How to Use Autoresponders

This document describes the use of "Autoresponder" mailings in YourVirtuoso. Autoresponders are different from regular mailings, because they are processed every day at the time you specify. They use special selectors that are time based, so that you can schedule a certain email to go to, for example, every family who contacted you 1 week ago. The autoresponder will run every day looking families that now meet that criterion and send the specified email to them.

YOUR		Assumed Role of Gerry Cobleg home - messaging - support - help - change password - logor							
VIRTUUSU	Content	Classes Familie		Marketing	Reporting	Setup	My Info		
			< N	larketing Calendar	plates · Referral So	urces · Pros	pective Customers		
Add a Mailing 2		Scheduled in	Last 3 Mon	Mailing		9	o advanced find		
Allabcdeeghijklmnopors	TUVWXYZ0123456789			Referral Sources					
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3 Days after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	lled	clone		
2 Days after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	lled	clone		
1 Day after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	led	clone		
Week after contact	5/15/19 1:30 PM	0		auto-responder	Schedu	lled	clone		
Day of contact	5/15/19 1:30 PM	0		auto-responder	Schedu	lled	clone		
Day after contact	5/15/19 1:30 PM	0		auto-responder	Schedu	lled	clone		
2 Day after contact	5/15/19 1:30 PM	0		auto-responder	Schedu	lled	<u>clone</u>		
P Sched now	5/15/19 1:00 PM	0		auto-responder	Schedu	lled	clone		
P Sched 3 Day	5/15/19 1:00 PM	0		auto-responder	Schedu	lled	<u>clone</u>		
P Sched 1 Day B4	5/15/19 1:00 PM	0		auto-responder	Schedu	lled	clone		
P Sched 1 Day	5/15/19 1:00 PM	3		auto-responder	Schedu	lled	<u>clone</u>		
P Att 1 Day after	5/15/19 1:00 PM	1		auto-responder	Schedu	lled	clone		
P Absent	5/15/19 1:00 PM	0		auto-responder	Schedu	lled	<u>clone</u>		
Test Day of Birthday	5/15/19 10:30 AM	0		auto-responder	Schedu	lled	<u>clone</u>		
Test Birthday 2 days	5/14/19 9:50 PM	0		auto-responder	Schedu	lled	clone		
Test Birthday	5/14/19 9:50 PM	0		auto-responder	Schedu	lled	<u>clone</u>		
should not repeat	4/23/19 3:05 PM	2		one-time	Comple	eted	clone		

Creating an Autoresponder

- 1. Access the Mailing screen using the **Marketing** menu
- 2. Click Add a Mailing to get started

Setting the basics

Set Mailing Recipients & Details

Please use the Select buttons to the lower right to build a query for retrieving customers you v others. As you are building your query it will be displayed on the left and the total recipients nu click the X button next to it. Click the *view list of recipients* link to see emails that will receive y guery.

*Туре	Query for Ch	
*Name of Mailing	Preview Follow Up 1	Currently you have n
*Subject	so you are emailing (
*Send Date	5/14/20 ⁻ 5:58 PN 4	
*Frequency	one-time • auto-responder	
Email address & name mailing is f	rom	
*Address	Support@simplysignup.com	
*Name	support testing	
Email Re	ocipients 0	
Select famili	ies using student information	
Select	families by enrollment	
Select famili		
Select families u	sing account balance information	
	Email everyone	
Select from	prospects that contacted you	
Select families	and prospects based on timing	

- 1. Select the **autoresponder** option, so it will be processed every day. The selectors (5) will change to those suitable for repeating mailings.
- 2. Autoresponders often come in groups. Perhaps you want to nurture a contact by sending them a series of emails the day after, week after and 2 weeks after they contact you. Name this email so you can easily see which sequence it belongs to and when it is sent in the sequence if appropriate.
- 3. Give it a subject that encourages the customer to open it
- 4. Pick a date for the FIRST time you want this to be sent and a time of day. The autoresponder will run every day at this time starting on that date. Consider the type of email and when it makes sense to have it processed. For example, if you schedule a "Thanks for previewing" email the day of the preview, you probably want it sent late in the day after the previews have all happened.

5. Now click the special autoresponder selector to select which families receive this email

*Se	end D	Date 5/14/20" 5:58 PM	
*Fre	eque	ency O one-time auto-responder	
nam	Ch	noose Recipients Using an Auto-responder Query	×
	A	Add an Auto-responder Query	
	C	choose from the following criteria to build the list of recipients for this mailing	
	0	Day of tudent enrolls in anything to any kind to any k	
		taught by anyone at any tocation	
U		on any day	
	0	Day of ♦ ✓ Attended Preview 2 anything ♦ Unit of any kind ♦	
		taught by anyone Missed Preview	
Sele		on any day (any time) starting at any time	
	\bigcirc	Day of after prospect's first contact	
Se	0	On to before student's birthday	
		3 Ok Cancel	

Select Who receives this email and When

- 1. There are 4 trigger events for autoresponders. Enrollments, Previews, Initial Contact Us submissions, and student birthdays. Select the radio button for the type you are creating.
- Use the drop-down selectors to narrow down when you want this specific email to be sent. You will often create several similar emails (using the clone feature) to send a slightly different email immediately after an event, a few days after etc.
- 3. Double check the criteria look good and click **OK**, and on the add mailing page click **Next** >

Add or Edit the body of your email

Choose \$

Use a template to send

Search template library

	Set Mailing Content Below are 3 methods for building the content of the email you wish to send the user's you've chosen. You can build a custor saved, or you can choose from a template you have built before now. Whatever you decide to use will be previewed in the f					
050						
030	Preview					
	Currently no content has been set.					
Choose	a method below for constructing the HTML content of your email.					
C	reate Mailing Content					
	Upload a file to send Choose File no file selected					

There are 4 ways to add content, exactly as for regular mailings:

- **Create Mailing Content** takes you to the editor with a blank page to start on. (Note that if you have cloned a mailing, you start with the previous content, and this button will say Edit Mailing Content
- Upload a File lets you import a text or html file that you have created outside YourVirtuoso. Note that MS Word documents, PDF's etc. are not compatible with this upload feature, but you may be able to save them as text and import them. It is not recommended to export MS Word as html for this purpose, as this creates a very complex html file using MS proprietary style commands that often conflict with YourVirtuoso html styling.
- Use a Template to send lets you select a template that you may have saved using the **Marketing/Templates** feature
- Search template library accesses a library of predefined emails that depend on the **affiliation**(s) you have selected under MyInfo/Main

After creating and formatting your email, click OK to get back to this page, and click **Next >**

Confirm all is good

Review the information gathered below & confirm its accuracy before saving. Click the Back button to return to previous screen's & update any information entered incorrectly. I everything is valid the click the Save button to schedule this mailing. Once a mailing is scheduled in the system it can later be edited & have any information modified.							
		Preview Follow Up 1 Em	ail Mailing for 0 recipients				
Email Mailing Details							
Name	Preview Follow Up 1	Recipient Count	0				
Send Date & Time	5/13/20 5:58 PM	Frequency	auto-responder				
Subject	Thanks For Previewing						
From	support testing (Support@simplysignup.com)						
Query	Day of Attended Preview in anything, unit of any kind, taught by anyone at any location	n on any day at any time					
Test							
		Help	A Save Cancel				

1. Check that the parameters and content are good and click **Save** and **Back to Main** to see your list of mailings & autoresponders

INTUOSO						home - messaging - support - help - change password					
IRTUOSO		Content	Classes	Families	Marketing	Reporting	Setup	My Ir			
				Calenda	ar • Mailings • Terr	plates · Referral So	urces · Pros	pective Cust			
Add a Mailing			Scheduled 🗸 in I	Last 3 Months	Name		9	o <u>advanc</u>			
Allabcdeeghijklmnopors	TUVWXYZ0123456789		in I in I	Last 6 Months Last Year							
Name	Mailing Date & Tir	ne	Re at	Any Time	ncy	State	JS				
Preview Follow Up 1	5/13/20 5:58 PM		Fut	ture Auto-Respon	ders onder	Sched	lled	clone			
week after enroll	5/15/19 3:00 PM		Co	mpleted Auto-Reg	onder onder	Schedu	lled	clone			
3week after enroll	5/15/19 3:00 PM		3		auto-responder	Sched	lled	clone			
3 Days after enroll	5/15/19 3:00 PM		0		auto-responder	Schedu	lled	clone			
2 Days after enroll	5/15/19 3:00 PM		0		auto-responder	Sched	lled	clone			
1 Day after enroll	5/15/19 3:00 PM		0		auto-responder	Schedu	lled	clone			
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P Sched 3 Day	5/15/19 1:00 PM		0		auto-	Sci 2	ed	clone			
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P Sched 1 Day	5/15/19 1:00 PM		3		auto-responder	Schedu	uled	clone			
P Att 1 Day after	5/15/19 1:00 PM		1		auto-responder	Sched	lled	clone			
P Absent	5/15/19 1:00 PM		0		auto-responder	Sched	lled	clone			
Test Day of Birthday	5/15/19 10:30 AM		0		auto-responder	Sched	lled	<u>clone</u>			
Test Birthday 2 days	5/14/19 9:50 PM		0		auto-responder	Schedu	uled	clone			
Test Birthday	5/14/19 9:50 PM		0		auto-responder	Sched	lled	clone			
should not repeat	4/23/19 3:05 PM		2		one-time	Comple	eted	clone			
Day after enrolling	4/19/19 5:00 PM		0		auto-responder	In Prog	ress	clone			

Managing Your Autoresponders and Mailings

With multiple autoresponder running every day, you will probably be sending many more mailings than you have to date. To keep your list of mailing manageable, the default view will show recent, normal mailings and the next scheduled processing day/time for each of your autoresponders.

To modify or stop an autoresponder, click it and edit or delete it.

- 1. You can see which are regular (one time) mailings and which are autoresponders in this column.
- 2. The Status column continues to show mailings that are scheduled (future) In Progress (now) and Completed (past). Note that only Completed regular mailings show here.
- 3. To see when autoresponders were sent, and who they were sent to, select **Completed Auto-Responders** from the **Scheduled** drop down