How to Use Autoresponders

This document describes the use of "Autoresponder" mailings in YourVirtuoso. Autoresponders are different from regular mailings, because they are processed every day at the time you specify. They use special selectors that are time based, so that you can schedule a certain email to go to, for example, every family who contacted you 1 week ago. The autoresponder will run every day looking families that now meet that criterion and send the specified email to them.

YOUR			Assumed Role of Gerry Coble home · messaging · support · help · change password · logo							
VIRTUOSO		t Classes	Families	Marketing	Reporting	Setup	My Info			
			¢ N	larketing Calendar	plates · Referral So	urces · Prosp	ective Custome			
Add a Mailing		Scheduled in	Last 3 Mon	Mailing Templat		go	advanced fi			
Allabcdeeghijklmnopors	<u>TUVWXYZ0123456789</u>			Referral Sources						
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week after enroll	5/15/19 3:00 PM	0		Customers	Schedu	led	clone			
3week after enroll	5/15/19 3:00 PM	3		auto-responder	Schedu	led	clone			
3 Days after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	led	clone			
2 Days after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	led	clone			
1 Day after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	led	clone			
Week after contact	5/15/19 1:30 PM	0		auto-responder	Schedu	led	clone			
Day of contact	5/15/19 1:30 PM	0		auto-responder	Schedu	led	clone			
Day after contact	5/15/19 1:30 PM	0		auto-responder	Schedu	led	clone			
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P Sched 1 Day B4	5/15/19 1:00 PM	0		auto-responder	Schedu	led	clone			
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P Absent	5/15/19 1:00 PM	0		auto-responder	Schedu	led	<u>clone</u>			
Test Day of Birthday	5/15/19 10:30 AM	0		auto-responder	Schedu	led	clone			
Test Birthday 2 days	5/14/19 9:50 PM	0		auto-responder	Schedu	led	clone			
Test Birthday	5/14/19 9:50 PM	0		auto-responder	Schedu	led	clone			
should not repeat	4/23/19 3:05 PM	2		one-time	Comple	ted	clone			

Creating an Autoresponder

- 1. Access the Mailing screen using the **Marketing** menu
- 2. Click Add a Mailing to get started

Setting the basics

Set Mailing Recipients & Details

Please use the Select buttons to the lower right to build a query for retrieving customers you v others. As you are building your query it will be displayed on the left and the total recipients nu click the X button next to it. Click the *view list of recipients* link to see emails that will receive y guery.

*Туре	Query for Ch	
*Name of Mailing	Preview Follow Up 1 2	Currently you have n
*Subject	Thanks For Previewing 3	so you are emailing (
*Send Date	5/14/20 ⁻ 5:58 PM 4	
*Frequency		
Email address & name mailing is f	rom 1	
*Address		
*Name	support testing	
Email Re	ocipients 0	
Select famil	ies using student information	
Selec	families by enrollment	
Select famil	ies using contact information	
Select families u	sing account balance information	
	Email everyone	
Select from	prospects that contacted you	
Select femilies	and prospects based on timing	

- 1. Select the **autoresponder** option, so it will be processed every day. The selectors (5) will change to those suitable for repeating mailings.
- 2. Autoresponders often come in groups. Perhaps you want to nurture a contact by sending them a series of emails the day after, week after and 2 weeks after they contact you. Name this email so you can easily see which sequence it belongs to and when it is sent in the sequence if appropriate.
- 3. Give it a subject that encourages the customer to open it
- 4. Pick a date for the FIRST time you want this to be sent and a time of day. The autoresponder will run every day at this time starting on that date. Consider the type of email and when it makes sense to have it processed. For example, if you schedule a "Thanks for previewing" email the day of the preview, you probably want it sent late in the day after the previews have all happened.

5. Now click the special autoresponder selector to select which families receive this email

*Se	end D	Date 5/14/20" 5:58 PM								
*Fre	eque	ency O one-time auto-responder								
nam	Ch	noose Recipients Using an Auto-responder Query	×							
	Add an Auto-responder Query									
	C	Choose from the following criteria to build the list of recipients for this mailing								
	0	Day of transformed anything the student enrolls in anything the unit of any kind the student enrolls in anything the student e								
		taught by anyone at any tocation								
U		on any day								
	0	Day of ♦ ✓ Attended Preview 2 anything ♦ ^{unit} of any kind ♦								
		taught by anyone Missed Preview								
Sele		on any day (any time) starting at any time								
	\bigcirc	Day of the prospect's first contact								
Se	0	On the before student's birthday								
		3 Ok Cancel								

Select Who receives this email and When

- 1. There are 4 trigger events for autoresponders. Enrollments, Previews, Initial Contact Us submissions, and student birthdays. Select the radio button for the type you are creating.
- Use the drop-down selectors to narrow down when you want this specific email to be sent. You will often create several similar emails (using the clone feature) to send a slightly different email immediately after an event, a few days after etc.
- 3. Double check the criteria look good and click **OK**, and on the add mailing page click **Next** >

Add or Edit the body of your email

Choose \$

Use a template to send

Search template library

	Set Mailing Co	ontent				
050					s you've chosen. You can decide to use will be previ	
030						Preview
				Currently no co	ontent has been set.	
	a method below for cons	tructing the HTML conte	ent of your email.			
C	reate Mailing Content					
	Upload a file to send	Choose File no file s	selected			

There are 4 ways to add content, exactly as for regular mailings:

- **Create Mailing Content** takes you to the editor with a blank page to start on. (Note that if you have cloned a mailing, you start with the previous content, and this button will say Edit Mailing Content
- Upload a File lets you import a text or html file that you have created outside YourVirtuoso. Note that MS Word documents, PDF's etc. are not compatible with this upload feature, but you may be able to save them as text and import them. It is not recommended to export MS Word as html for this purpose, as this creates a very complex html file using MS proprietary style commands that often conflict with YourVirtuoso html styling.
- Use a Template to send lets you select a template that you may have saved using the **Marketing/Templates** feature
- Search template library accesses a library of predefined emails that depend on the **affiliation**(s) you have selected under MyInfo/Main

After creating and formatting your email, click OK to get back to this page, and click **Next >**

Confirm all is good

	Review the information gathered below & confirm its accuracy before saving. Click the Back button to return to previous screen's & update any information entered incorrectly. If everything is valid the click the Save button to schedule this mailing. Once a mailing is scheduled in the system it can later be edited & have any information modified.								
	Preview Follow Up 1 Email Mailing for 0 recipients								
E	nail Mailing Details								
	Name	Preview Follow Up 1	Recipient Count	0					
	Send Date & Time	5/13/20 5:58 PM	Frequency	auto-responder					
	Subject	Thanks For Previewing							
	From	support testing (Support@simplysignup.com)							
	Query	Day of Attended Preview in anything, unit of any kind, taught by anyone at any location	n on any day at any time						
	Test								
			Help	A Save Cancel					

1. Check that the parameters and content are good and click **Save** and **Back to Main** to see your list of mailings & autoresponders

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	Content	Classes		Marketing	Reporting	Setup	My I
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Name	Mailing Date & Time	<u>R</u> e at	Any Time	ncy	Statu	IS	
Preview Follow Up 1	5/13/20 5:58 PM		ture Auto-Respon	Under	Schedu	uled	clone
week after enroll	5/15/19 3:00 PM	Co	mpleted Auto-Reg	onders onder	Schedu	uled	<u>clone</u>
3week after enroll	5/15/19 3:00 PM	3		auto-responder	Schedu	uled	<u>clone</u>
3 Days after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	uled	clone
2 Days after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	lled	<u>clone</u>
1 Day after enroll	5/15/19 3:00 PM	0		auto-responder	Schedu	lled	clone
Week after contact	5/15/19 1:30 PM	0		auto-responder	Schedu	lled	<u>clone</u>
Day of contact	5/15/19 1:30 PM	0		auto-responder	Schedu	lled	clone
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P Sched 1 Day	5/15/19 1:00 PM	3		auto-responder	Schedu	lled	clone
P Att 1 Day after	5/15/19 1:00 PM	1		auto-responder	Schedu	lled	<u>clone</u>
P Absent	5/15/19 1:00 PM	0		auto-responder	Schedu	lled	clone
Test Day of Birthday	5/15/19 10:30 AM	0		auto-responder	Schedu	ıled	<u>clone</u>
Test Birthday 2 days	5/14/19 9:50 PM	0		auto-responder	Schedu	lled	clone
Test Birthday	5/14/19 9:50 PM	0		auto-responder	Schedu	lled	<u>clone</u>
should not repeat	4/23/19 3:05 PM	2		one-time	Comple	eted	clone
Day after enrolling	4/19/19 5:00 PM	0		auto-responder	In Prog	ress	clone

Managing Your Autoresponders and Mailings

With multiple autoresponder running every day, you will probably be sending many more mailings than you have to date. To keep your list of mailing manageable, the default view will show recent, normal mailings and the next scheduled processing day/time for each of your autoresponders.

To modify or stop an autoresponder, click it and edit or delete it.

- 1. You can see which are regular (one time) mailings and which are autoresponders in this column.
- 2. The Status column continues to show mailings that are scheduled (future) In Progress (now) and Completed (past). Note that only Completed regular mailings show here.
- 3. To see when autoresponders were sent, and who they were sent to, select **Completed Auto-Responders** from the **Scheduled** drop down